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Q-371325-44714.666RB

Issued: 06/02/2022

Quote Expiration: 12/31/2022

Estimated Contract Start Date: 05/01/2023

Account Number: 107970

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Business;Delivery;Invoice-2685 MAHONING DR 2685 MAHONING DR LEHIGHTON, PA 18235 USA	Mahoning Township Police Dept - Lehighnton PA 2685 MAHONING DR LEHIGHTON, PA 18235 USA Email: mahtwppd@ptd.net	Reilly Brown Phone: Email: reibrown@axon.com Fax:	Audie Mertz Phone: 1-570-386-2241 Email: ammertz@ptd.net Fax: (570) 386-2242

Quote Summary

Program Length	60 Months
TOTAL COST	\$26,359.94
ESTIMATED TOTAL W/ TAX	\$26,359.94

Discount Summary

Average Savings Per Year	\$1,224.01
TOTAL SAVINGS	\$6,120.06

Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$5,272.02	\$0.00	\$5,272.02
Apr 2024	\$5,271.98	\$0.00	\$5,271.98
Apr 2025	\$5,271.98	\$0.00	\$5,271.98
Apr 2026	\$5,271.98	\$0.00	\$5,271.98
Apr 2027	\$5,271.98	\$0.00	\$5,271.98
Total	\$26,359.94	\$0.00	\$26,359.94

Quote List Price:

\$32,480.00

Quote Subtotal:

\$26,359.94

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
Fleet 3 Advanced								
80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	60m	4	\$1,020.00	\$819.15	\$3,276.60	\$0.00	\$3,276.60
80400	FLEET, VEHICLE LICENSE	60m	2	\$1,200.00	\$963.70	\$1,927.40	\$0.00	\$1,927.40
80401	FLEET 3, ALPR LICENSE, 1 CAMERA	60m	2	\$2,940.00	\$2,361.08	\$4,722.16	\$0.00	\$4,722.16
80402	RESPOND DEVICE LICENSE - FLEET 3	60m	2	\$900.00	\$722.78	\$1,445.56	\$0.00	\$1,445.56
72036	FLEET 3 STANDARD 2 CAMERA KIT		2	\$2,405.00	\$1,931.42	\$3,862.84	\$0.00	\$3,862.84
72034	FLEET SIM INSERTION, VZW		2	\$15.00	\$12.05	\$24.10	\$0.00	\$24.10
11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD		2	\$1,509.00	\$1,211.86	\$2,423.72	\$0.00	\$2,423.72
71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL		2	\$249.00	\$199.97	\$399.94	\$0.00	\$399.94
73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)		2	\$1,200.00	\$963.70	\$1,927.40	\$0.00	\$1,927.40
72040	FLEET REFRESH, 2 CAMERA KIT		2	\$2,643.00	\$2,122.56	\$4,245.12	\$0.00	\$4,245.12
80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	49m	2	\$439.04	\$352.59	\$705.18	\$0.00	\$705.18
Individual Items								
80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	49m	2	\$99.96	\$99.96	\$199.92	\$0.00	\$199.92
72035	FLEET 3 WIRELESS MIC KIT		2	\$600.00	\$600.00	\$1,200.00	\$0.00	\$1,200.00
Total						\$26,359.94	\$0.00	\$26,359.94

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Advanced	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	2	04/01/2023
Fleet 3 Advanced	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	2	04/01/2023
Fleet 3 Advanced	72034	FLEET SIM INSERTION, VZW	2	04/01/2023
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	2	04/01/2023
A la Carte	72035	FLEET 3 WIRELESS MIC KIT	2	04/01/2023
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	2	04/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	2	05/01/2023	04/30/2028
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	2	05/01/2023	04/30/2028
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	2	05/01/2023	04/30/2028
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	4	05/01/2023	04/30/2028

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	04/01/2024	04/30/2028
A la Carte	80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	2	04/01/2024	04/30/2028

Payment Details

Apr 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	2	\$484.76	\$0.00	\$484.76
Year 1	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	2	\$79.98	\$0.00	\$79.98
Year 1	72034	FLEET SIM INSERTION, VZW	2	\$4.82	\$0.00	\$4.82
Year 1	72035	FLEET 3 WIRELESS MIC KIT	2	\$240.00	\$0.00	\$240.00
Year 1	72036	FLEET 3 STANDARD 2 CAMERA KIT	2	\$772.56	\$0.00	\$772.56
Year 1	72040	FLEET REFRESH, 2 CAMERA KIT	2	\$849.04	\$0.00	\$849.04
Year 1	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	2	\$385.48	\$0.00	\$385.48
Year 1	80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	2	\$40.00	\$0.00	\$40.00
Year 1	80400	FLEET, VEHICLE LICENSE	2	\$385.48	\$0.00	\$385.48
Year 1	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	2	\$944.44	\$0.00	\$944.44
Year 1	80402	RESPOND DEVICE LICENSE - FLEET 3	2	\$289.12	\$0.00	\$289.12
Year 1	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	4	\$655.32	\$0.00	\$655.32
Year 1	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	\$141.02	\$0.00	\$141.02
Total				\$5,272.02	\$0.00	\$5,272.02

Apr 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	2	\$484.74	\$0.00	\$484.74
Year 2	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	2	\$79.99	\$0.00	\$79.99
Year 2	72034	FLEET SIM INSERTION, VZW	2	\$4.82	\$0.00	\$4.82
Year 2	72035	FLEET 3 WIRELESS MIC KIT	2	\$240.00	\$0.00	\$240.00
Year 2	72036	FLEET 3 STANDARD 2 CAMERA KIT	2	\$772.57	\$0.00	\$772.57
Year 2	72040	FLEET REFRESH, 2 CAMERA KIT	2	\$849.02	\$0.00	\$849.02
Year 2	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	2	\$385.48	\$0.00	\$385.48
Year 2	80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	2	\$39.98	\$0.00	\$39.98
Year 2	80400	FLEET, VEHICLE LICENSE	2	\$385.48	\$0.00	\$385.48
Year 2	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	2	\$944.43	\$0.00	\$944.43
Year 2	80402	RESPOND DEVICE LICENSE - FLEET 3	2	\$289.11	\$0.00	\$289.11
Year 2	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	4	\$655.32	\$0.00	\$655.32
Year 2	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	\$141.04	\$0.00	\$141.04
Total				\$5,271.98	\$0.00	\$5,271.98

Apr 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	2	\$484.74	\$0.00	\$484.74
Year 3	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	2	\$79.99	\$0.00	\$79.99
Year 3	72034	FLEET SIM INSERTION, VZW	2	\$4.82	\$0.00	\$4.82
Year 3	72035	FLEET 3 WIRELESS MIC KIT	2	\$240.00	\$0.00	\$240.00
Year 3	72036	FLEET 3 STANDARD 2 CAMERA KIT	2	\$772.57	\$0.00	\$772.57
Year 3	72040	FLEET REFRESH, 2 CAMERA KIT	2	\$849.02	\$0.00	\$849.02
Year 3	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	2	\$385.48	\$0.00	\$385.48
Year 3	80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	2	\$39.98	\$0.00	\$39.98

Apr 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	80400	FLEET, VEHICLE LICENSE	2	\$385.48	\$0.00	\$385.48
Year 3	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	2	\$944.43	\$0.00	\$944.43
Year 3	80402	RESPOND DEVICE LICENSE - FLEET 3	2	\$289.11	\$0.00	\$289.11
Year 3	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	4	\$655.32	\$0.00	\$655.32
Year 3	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	\$141.04	\$0.00	\$141.04
Total				\$5,271.98	\$0.00	\$5,271.98

Apr 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	2	\$484.74	\$0.00	\$484.74
Year 4	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	2	\$79.99	\$0.00	\$79.99
Year 4	72034	FLEET SIM INSERTION, VZW	2	\$4.82	\$0.00	\$4.82
Year 4	72035	FLEET 3 WIRELESS MIC KIT	2	\$240.00	\$0.00	\$240.00
Year 4	72036	FLEET 3 STANDARD 2 CAMERA KIT	2	\$772.57	\$0.00	\$772.57
Year 4	72040	FLEET REFRESH, 2 CAMERA KIT	2	\$849.02	\$0.00	\$849.02
Year 4	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	2	\$385.48	\$0.00	\$385.48
Year 4	80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	2	\$39.98	\$0.00	\$39.98
Year 4	80400	FLEET, VEHICLE LICENSE	2	\$385.48	\$0.00	\$385.48
Year 4	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	2	\$944.43	\$0.00	\$944.43
Year 4	80402	RESPOND DEVICE LICENSE - FLEET 3	2	\$289.11	\$0.00	\$289.11
Year 4	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	4	\$655.32	\$0.00	\$655.32
Year 4	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	\$141.04	\$0.00	\$141.04
Total				\$5,271.98	\$0.00	\$5,271.98

Apr 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	2	\$484.74	\$0.00	\$484.74
Year 5	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	2	\$79.99	\$0.00	\$79.99
Year 5	72034	FLEET SIM INSERTION, VZW	2	\$4.82	\$0.00	\$4.82
Year 5	72035	FLEET 3 WIRELESS MIC KIT	2	\$240.00	\$0.00	\$240.00
Year 5	72036	FLEET 3 STANDARD 2 CAMERA KIT	2	\$772.57	\$0.00	\$772.57
Year 5	72040	FLEET REFRESH, 2 CAMERA KIT	2	\$849.02	\$0.00	\$849.02
Year 5	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	2	\$385.48	\$0.00	\$385.48
Year 5	80384	EXT WARRANTY, FLEET 3, WIRELESS MIC KIT	2	\$39.98	\$0.00	\$39.98
Year 5	80400	FLEET, VEHICLE LICENSE	2	\$385.48	\$0.00	\$385.48
Year 5	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	2	\$944.43	\$0.00	\$944.43
Year 5	80402	RESPOND DEVICE LICENSE - FLEET 3	2	\$289.11	\$0.00	\$289.11
Year 5	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	4	\$655.32	\$0.00	\$655.32
Year 5	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	2	\$141.04	\$0.00	\$141.04
Total				\$5,271.98	\$0.00	\$5,271.98